



Dulles South FOOD PANTRY

ANNUAL IMPACT REPORT 2023



MESSAGE FROM OUR EXECUTIVE DIRECTOR

In 2023, I had the privilege of becoming the Executive Director of the Dulles South Food Pantry. Some of the most meaningful parts of my job are working with our amazing Pantry staff and volunteers, and meeting and serving our wonderful guests, Board of Directors, community leaders, donors and many more. It is through the dedication of all these groups we were able to navigate beautifully a year marked with many challenges. In 2023, the Dulles South Food Pantry

- distributed an impressive 610,361 lbs. of food to our neighbors, marking a remarkable 16% increase from 2022.
- extended our services to 35,946 collective guests, reflecting a substantial 26% growth.
- facilitated 8,403 visits by local families, showcasing an incredible 25% increase in our outreach.
- packed and delivered 6,876 Backpack Buddies bags, demonstrating a significant 14% expansion of this impactful program.
- had dedicated volunteers contribute a total of an amazing 10,380 hours, representing a 22% increase in their selfless efforts.

Reflecting on the past year, I've come to deeply appreciate the intangible qualities that define the Dulles South Food Pantry. The essence of connection, mutual support, and commitment to excellence within our organization has not only shaped our identity but has also earned us a well-deserved reputation as a respected organization within the food pantry sector.

As we navigate the ongoing challenges in the field of food insecurity, our primary objective is to maintain a steadfast dedication to positively impacting the lives of the guests we serve by staying true to our mission.

Warmly,



KAREN ERGENBRIGHT

Executive Director



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WHO WE ARE

The Dulles South Food Pantry (DSFP) is a multi-faith food pantry located in Dulles, Virginia and is a tax-exempt nonprofit 501(c)(3) organization. We are a community driven nonprofit serving Dulles residents and the surrounding area, providing nutritious food, personal supplies and life changing social services to our neighbors in need.

OUR GUESTS

The guests served by the Dulles South Food Pantry reflect the diversity of the Dulles South community. The Pantry does not discriminate in the provision of services against any person because of race, color, citizenship, religion, gender, national origin, ancestry, age, marital status, disability, sexual orientation, including gender identity or expression, unfavorable discharge from the military or status as a protected veteran. Our guests speak over a dozen languages with Arabic and Spanish the most common after English.

"First of all, thank you for this resource. My income has not kept up with the cost of living and I'm finding myself picking between rent and food toward the end of each month. I'm very grateful I found you online."

-Pantry Guest - March 2023

"The food pantry has been a huge help to us. I've always been the one volunteering and helping in the past and it's been difficult to be on the receiving end. Thank you for making us feel so welcome every time we come. I plan to volunteer at the pantry in the future to give back to others in the way we have been served."

-Pantry Guest - January 2023

2023 AT A GLANCE

FOOD DISTRIBUTIONS

- o Unique Individuals: 2,545
- o Unique Households: 609
- o Total Guest Visits: 35,946
- o Food Distributed: 610,361 lbs
- o Meals Served: 508,634

VOLUNTEERS & STAFF

- o Number of Volunteers: 995
- o Number of Volunteer Hours: 10,380
- o Number of Employees: 8

BACKPACK BUDDIES

- o Number of Packs: 6,876
- o Participating Schools: 21
- o Food to Schools: 31,967 lbs

OPERATIONS SUMMARY

The Dulles South Food Pantry's operations staff and volunteers manage the intake of all the food coming into the Pantry and coordinate distribution of food to neighbors in need. We are grateful to be a partner agency of the Blue Ridge Area Food Bank (a member of Feeding America) and for our 2023 grocery store partners Walmart, Harris Teeter, Giant Food, Wegmans, Aldi and Costco.



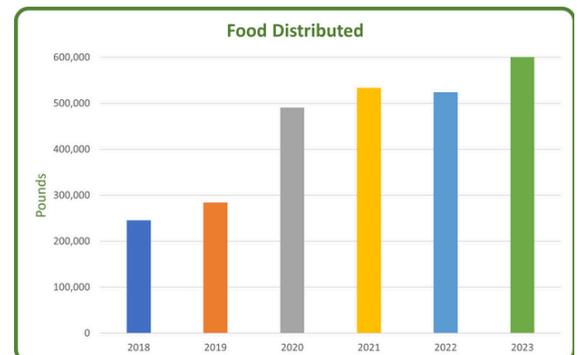
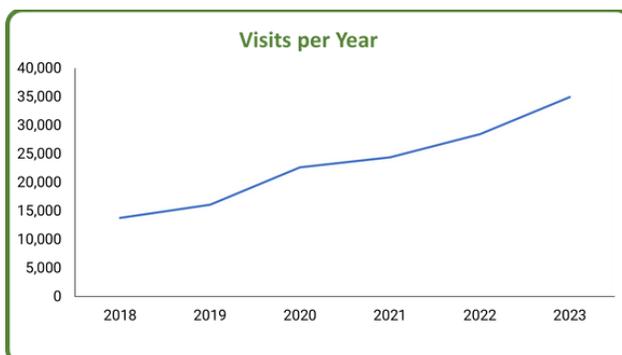
The Pantry also receives food donations from restaurants, local farms, schools, other nonprofit food providers, our faith partners, our community supporters, local businesses, and from countless individuals and families in the community. See the full list of our 2023 supporters on pages 8 & 9.

Food Received: In 2023, the Pantry received 585,472 lbs of food donations and purchased an additional 162,638 lbs (such as fresh milk, eggs, produce, lean protein and Backpack Buddies supplies) for a total of 748,110 lbs of food received. Food purchases in 2023 were increased by almost 25% compared to 2022. Our "porch pick up" program, A Simple Gesture, brought in 27,680 lbs of food.

Food Distributed: Outgoing food totaled 745,940 lbs, with 610,361 lbs distributed directly to Pantry guests and 31,967 lbs distributed through our school partners. As a commitment to minimizing waste and showcasing our environmental stewardship, 54,347 lbs were distributed through other nonprofit food providers including local farms, that gladly take the food that does not meet our quality standards for guests. This was an 82% increase from 2022!

GROWTH

The Pantry fulfilled 35,946 guest visits during 2023, an increase of 47% since 2021. We had hoped that 2023 would provide a year of stabilization for our guest families, but we continue to see our guest counts rise. Many were repeat visitors as Pantry guests may receive food up to twice a month. During 2023, the Pantry served 2,545 unique individuals from 609 unique families, 190 more families than we served in 2022.



SELF-SUFFICIENCY PROGRAM

The past year has seen many of our guests continue to struggle with inflation and rising food costs. With these issues in mind, DSFP's Self-Sufficiency Program Manager, Suzanne Lyles, has been working with our guests to address the root causes of their food insecurity and provide assistance in areas of need beyond food support.

IDENTIFYING GUESTS' NEEDS & MATCHING RESOURCES

Suzanne talked personally with each guest this past year to assess their needs, and provide customized resources, referrals and follow up support. She continues to be present at every food distribution in order to build rapport with guests and be available for in person consultation.

By establishing relationships with counterparts at many of the organizations serving our community, Suzanne is able to provide Pantry guests with direct referrals and a level of comfort with what to expect when accessing needed resources.

In 2023,

- Clothing referrals assisted families with growing children and those interviewing or starting a new job.
- Information about health care clinics and programs such as Medicaid aided guests who do not have health insurance.
- Connections to diaper programs, to local donations of baby gear, and to Virginia's Low Income safety seat program assisted guests with new babies.
- Registering guests for English classes helped those acclimating to living in the United States and often directly impacted their job opportunities.
- Familiarizing guests with affordable housing programs, connecting guests with eviction and homeless prevention services and providing information about rent and utility assistance helped guests experiencing housing insecurity.
- Referring guests to job placement services, resume reviews, job skill programs and tailored job leads helped those seeking new or improved employment.
- Crossroads Jobs, the Farm Market Fresh program, Loudoun County Health Department and Loudoun Literacy Council all attended food distributions to share information directly with our guests. Loudoun Literacy Council included book giveaways putting hundreds of books in the hands of families.

The DSFP Self Sufficiency Program strives to alleviate food insecurity by addressing the root causes, providing awareness of community supports and eliminating barriers to resource access.

SHARING SELF-SUFFICIENCY OPPORTUNITIES

Our current and former guests receive a bi-weekly Community Resources newsletter that has become a welcome resource for guests looking to improve their family's situation. Distributed to over 900 recipients, the newsletter includes information for local programs and events, job leads, classes, other food assistance and more.

"I just wanted to take a moment to thank you for all you've done for my family! Just recently one of your newsletters included Job postings from Loudoun County. Long story short, it led me to apply for a position and I just left the interview today! Though this won't be an immediate fix for our food needs, it is definitely the biggest step in the right direction to eventually no longer need the extra help."

CREATING CONNECTIONS

Suzanne had the honor of attending the US Citizenship ceremony of a Pantry guest. She had helped the guest complete the application, receive a fee waiver and connected the guest with a tutor for her English exam.

"Thank you so much for speaking with me today. It not only provided me with a great deal of resources, it made me feel a great deal better. I can't thank you enough for your diligence. I am so grateful and feel better than I have in months. You have shown me hope and that's priceless."



Suzanne Lyles
Self-Sufficiency Program
Manager

SCHOOL PARTNERSHIPS



In 2023, the Pantry distributed 6,876 Backpack Buddies bags and snacks to local students through our partnership with Loudoun County Public Schools (LCPS). Snacks were also provided to counseling offices to use for food insecure students who visited the office for unrelated needs. Early in 2023, we piloted an onsite "Little Free Pantry" program for high schools to connect resources to students that would otherwise not ask for assistance. We successfully implemented the LFPs in two local high schools. In the Fall of 2023, we held a breakfast for all Dulles South Family Liaisons to tour the Pantry, learn about our services, see hands on where their students' families receive food and share ideas with each other. We are so grateful for our relationships with local school systems - a synergistic partnership that benefits not only their students, but the families as well.

2023 Participating Schools

- Arcola ES
- Brambleton MS
- Buffalo Trail ES
- Cardinal Ridge ES
- Creighton's Corner ES
- Elaine Thompson ES
- Freedom HS
- Goshen Post ES
- Hovatter ES
- Hutchison Farm ES
- Independence HS
- J Michael Lunsford MS
- John Champe HS
- Legacy ES
- Liberty ES
- Little River ES
- Lightridge HS
- Madison's Trust ES
- Mercer MS
- Pinebrook ES
- Willard IS.

GOLF TOURNAMENT

Our 6th Annual DSFP Charity Golf Tournament was a wonderful success. This event is our largest fundraiser each year, and this year was no different, bringing in \$39,500 to DSFP. We are so grateful for all of the Sponsors, Volunteers, Golfers, Golf Committee and South Riding Proprietary Staff that made it such a fun day!

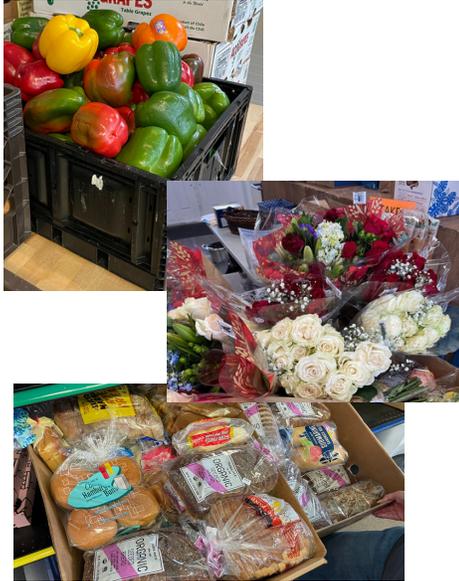


For a list of our 6th Annual Golf Tournament Sponsors, please see pages 8 & 9.



2023 HIGHLIGHTS

We started a new partnership in 2023 with Sharing Excess, a nonprofit that "rescues" food from grocery stores, such as Trader Joes. We received regular produce, bread and lovely flower donations throughout the year.



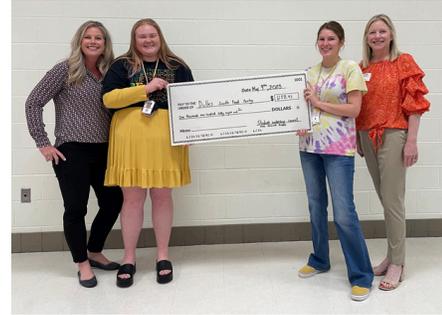
In September, as part of "Back to School", we hosted the Family Liaisons from our service area for breakfast, tour of the Pantry and overview of services offered and food provided to their students' families.



In October, we represented DSFP at the Women Giving Back Case Worker Open House and Resource event. It was wonderful to connect with other nonprofits and family liaisons.



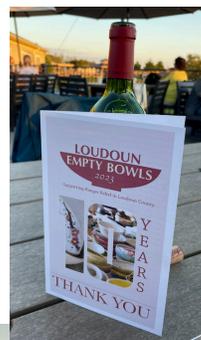
Madison's Trust Elementary chose DSFP as the recipient of the proceeds from their Economics Fair! The 2nd and 5th grade students made items to sell for \$1 or a canned food item. It was a huge success!



We were honored to be included in the Grand Openings of two new local businesses, Dash In and Dunkin Donuts. Both granted us very generous donations aligning with their internal philanthropies to alleviate hunger.



Toskey Brothers Tutoring continued to show up big for the Pantry in 2023. Their laundry detergent donation was a wonderful addition for our families.



We loved being part of Loudoun Empty Bowls! It was a gorgeous September night at Stone Tower Winery with our Staff and Volunteers! We were thrilled by the \$13,000 donation!

COMMUNITY, BUSINESS & FAITH SUPPORTERS

Building Provider

Arcola United Methodist Church

2023 Platinum Level Supporters

100 Women Strong c/o Community Foundation
Aldi

Arcola United Methodist Church

Blue Ridge Area Food Bank

*Carahsoft Technology Corp

Community Foundation of Loudoun and Northern
Fauquier Counties

Corpus Christi Catholic Church

Costco - Chantilly

Giant - South Riding

Harris Teeter East Gate

JK Community Farm

Loudoun County

Loudoun Empty Bowls

*OSI Federal Technologies

RP Pro Services

Sharing Excess

Walmart

Wegmans Chantilly

Willowsford Farm

2023 Supporters

10-8 LLC

AARP (Employee Match Program)

ACE Relocation

Active Infrastructure

*Airespring

Alpha Delta Kappa - Gamma Phi Chapter

AmazonSmile Foundation

American Society of Military Comptrollers (ASMC)

*Ami Low

APX Net

Arcola Elementary School

Arcola Volunteer Fire Department

Ashburn Farm Association

AT&T (Employee Match Program)

ATPCO (Airline Tariff Publishing Co.)

Backpack Buddies Foundation of Loudoun

Best Runners USA

Birchwood 55+ Community

*Blend Coffee Bar

BMS Mechanical

Booz Allen Hamilton (Employee Match Program)

Boy Scouts of America

Brambleton Community Association

Brambleton Middle School

Briar Woods High School

Bringing Resources to Aid Women's Shelters (BRAWS)

Broadlands Complete Dental

Broadlands Family Practice

Broadlands HOA

Buffalo Trail Elementary School

CACI

Canterbury Woods Elementary School

Cardinal Ridge Elementary School

Care and Smiles

CCATS (Capital Area Telugu Society)

CGI Federal

Chantilly Bible Church

Charities Aid Foundation America

Chetana Foundation

*Chick-Fil-A South Riding

Chick-Fil-A Chantilly Air and Space

Chinmaya Mission Washington Regional Center (CMWRC)

Church of Jesus Christ of Latter Day Saints

Church of Jesus Christ of Latter Day Saints Ashburn Stake

Circuit Breakers FTC #13353

Colliers Engineering & Design

Community Baptist Church

CommuteAir Cares

*Concept Marketing

Copy General

Cornerstone Christian Academy

Corpus Christi Catholic Church Women's Group

Cox Farms

Creative Dance Center

Crooked Run Brewing LLC

*Crown Trophy

Danaher (Employee Match Program)

Dash In / The Wills Group, Inc

Deer Park Elementary School

Dell (Employee Match Program)

Devine Mercy Outreach

Digital Realty

Direct Line

Dominion Energy Charitable Foundation

*Don Beyer Volvo

DoorDash

Dulles Church

Dulles South Community Moms

Dulles South Community Outreach Team

Dulles South Multipurpose Center

Dulles South Soup Kitchen

Dulles Youth Sports Basketball

Dulles Youth Sports Volleyball

Elaine Thompson Elementary School

ENcompass Consulting Group

Encompass Health Rehabilitation Hospital

Enterprise Holdings Foundation

Everbrook Academy of Arcola/Stone Ridge

Expedition Technology Inc

Exxon Mobil Foundation

Fannie Mae (Employee Match Program)

Fidelity Charitable

*Filling Co

Floor Coverings International of South Loudoun County VA

Freddie Mac (Employee Match Program)

Freddie Mac Foundation

Freedom Montessori School

Freyssinet

*Futura

Gannett

Gateway Community Church

Gateway Village Children's Center

General Dynamics

George Mason University

G-Force Gymnastics

*Giant Corporate

Giant Food

Gilbane Building Company (Employee Match Program)

Girl Scouts of the USA

Global Seva Fund, Inc

COMMUNITY, BUSINESS & FAITH SUPPORTERS

Good Beginnings School
Google
Google (Employee Match Program)
Google Data Centers
Goshen Post Elementary School
Greyhunt Interiors, LLC
Gum Spring Library
HCA Healthcare (Employee Match Program)
Herndon Moose Lodge #2274
Highland Beef Farms
Honeywell
Honor Brewing
Hovatter Elementary School
HSS (Hindu Swayamsevak Sangh)
Hunters for the Hungry
Hutchison Farm Elementary School
ICF (Employee Match Program)
Incourage Martial Arts Center
Independence Excavating, Inc.
Independence High School
*Inergy / Kelly's Boot Camp
INOVA Alexandria Hospital Lab
Insperity Inc.
IntelixBio LLC
Iridium
Izaak Walton League of America
 - Loudoun County Chapter
J Michael Lunsford Middle School
Jack and Jill of America Loudoun County Chapter
John Champe High School
Joy in Childhood Foundation Inc - Dunkin Donuts
*JR Landworks
J.Ventures LLC dba Fuddruckers Ashburn
Kids R Kids
King of Kings Dulles South
Kingstream Donation Drive
Kirkpatrick Farms Krakens Swim Team
*KM Construction
Lansdowne LGA
Leesburg Daybreak Rotary Foundation
*LGV Group, LLC
Liberty Elementary School
Lightridge High School
*Lindsey Business Group
Litcon Group, LLC
Little River Elementary School
Little Rocky Run Pickleball
Loudoun County Republican Women's Club
Loudoun County
Loudoun County Chapter of The Links, Inc.
Loudoun County Health Department
Loudoun Crossing Neighborhood
Loudoun Hunger Relief
Loudoun Literacy Council
Lumen (Employee Match Program)
Madison's Trust Elementary School
Meadows Farms
Medmarc Insurance
Mercer Middle School
Microsoft
Microsoft Corporation (Employee Match Program)

*Mission BBQ
Mobile Event Bars
Mobile Hope
Mohawk Ryderz Motorcycle Club
Moms Club of Ashburn
Montessori of Chantilly - Casa Dei Bambini
Montessori School of South Riding
Moore Marketing Solutions LLC
Moorefield Station Elementary School
Move for Hunger
National Association of Landscape Professionals
National Charity League
Navy Federal Credit Union
Nest4Us
New Jerusalem Bible Church
New Life Church Chantilly
Northern Virginia Alliance (NVA)
Northrop Grumman
Northrop Grumman Employees Charitable Giving
Northwest Federal Credit Union
Nothing Bundt Cakes
NOVA Roller Derby
NOVEC Helps
*Open Source Context
Oracle North America Government & Education
PASTA
*Patriot Development Corporation
Paul VI Catholic High School
Pediatric Specialists of VA
Pfister Pfamily & Friends
Pfizer (Employee Match Program)
Phenomenal Fierce Women of God
Pinebrook Elementary School
Pragathi USA
Presidio
Primrose School of Aldie
Primrose School of South Riding
Propel Swim Academy
Quantum Leap Research
*Raspberry Falls Golf & Hunt Club
Raytheon (Employee Match Program)
Red Goat Global
Red Hat (Employee Match Program)
*Red Team Consulting
Restoration Church Loudoun
Rico Family Holiday Lights
Rock Ridge High School
Rosendin Electric, Inc
Salesforce
Salesforce (Employee Match Program)
Sallie Mae
Samson Cares
Sant Nirankari Mission
*School of Rock
Schwab Charitable
Scouting for Food
Seven Loaves
Sewa International with H.S.S.
SFMC, Inc.
*Signature Theatre
*Solvare One

Sony Music (Employee Match Program)
South Loudoun Youth Chorale
South Riding Stingrays Swim Team
South Riding Town Hall
Splunk (Employee Match Program)
Sports Plus
St. Lucy's Food Project Warehouse
Starbucks Foundation
*Starbucks SR Blvd
Step-Up Loudoun - Hungry to Happy
Sterling Ruritan Club
Stone Hill Middle School
Stone Ridge HOA
Stone Springs Hospital
Subsentio
*Teel Construction
TEGNA, Inc
Temple Beth Torah
Terraforma Church
*The Arches Group
The Grove at Willowsford
The Howard Gardner School
The Joyce Agency
The Wawa Foundation
Thrivent Choice
TisBest
T-Mobile (Employee Match Program)
Toll Road Investors Partnership
*Top Golf
*Toskey Bros Tutoring
*Town Center Orthopaedics
TPG Pediatrics
United Way of National Capital Area
URA CPAs & Management Consultants
US Elite Baseball - Virginia
USA Prime NOVA 9U
USAA (Employee Match Program)
USTA Mid-Atlantic Foundation
Verizon (Employee Match Program)
VFW Auxiliary Post 1177
Villa Montessori
Vine and Branches Lutheran Church
VM Ware Foundation
Walmart Spark Good (Walmart)
*Washington Commanders
*Washington Nationals
Washington Plaza Baptist Church
*Washington Wizards
Way of Faith (Assemblies of God)
Wayforth
*Westfields Golf Club
Willard Middle School
Willowsford Cares
Winwood Children's Center, Brambleton
Woven Solutions
WUSA9
*YIP Fitness
Young Men's Service League Ashburn
Youth IDJO
You've Got Maids
Zeta Associates (Employee Match Program)

*2023 Golf Tournament Sponsors and Contributors

We are also so grateful to the individuals and families who contributed food and/or financial donations to the Pantry in 2023. While you don't ask for recognition, know that we see and appreciate you!

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We apologize to any organizations who may have been inadvertently left off this list.

FINANCIAL SUMMARY

2023 BALANCE SHEET

Statement of Assets, Liabilities, and Net Assets - Modified Cash Basis

December 31, 2023

Assets	
Assets	
Cash and cash equivalents	\$ 224,171
Certificates of deposit	\$ 794,000
Inventory	\$ 46,821
	<u>\$ 1,064,992</u>
Liabilities and Net Assets	
Liabilities	
Payroll liabilities	\$ 5,664
	<u>\$ 5,664</u>
Net assets	
Without donor restrictions	\$ 738,209
Without donor restrictions, Board designated reserves	\$ 311,012
With donor restrictions	\$ 10,107
	<u>\$ 1,059,328</u>
	<u>\$ 1,064,992</u>

FINANCIAL SUMMARY

2023 INCOME STATEMENT

Statement of Revenue, Expenses, and Changes in Net Assets - Modified Cash basis

December 31, 2023

Revenue

In-kind contributions:

Food	\$	1,126,826
Other goods	\$	27,310
Services	\$	5,286
Facilities	\$	38,208
Contributions	\$	386,021
Grants	\$	122,256
Fundraising events	\$	62,886
Investment income	\$	21,766
Other	\$	257
Total revenue	\$	1,790,816

Expenses

Program services:

Food Pantry	\$	1,581,018
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Supporting services:

General and administrative	\$	87,465
Fundraising	\$	49,758

Total Expenses	\$	1,718,241
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Change in net assets	\$	72,575
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Net assets - beginning of year	\$	986,753
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Net assets - end of year	\$	1,059,328
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Notes:

- \$1.92 valuation used per pound January through July 2023. \$1.93 valuation used per pound August through December 2023.
- Independent Sector volunteer rate per hour of \$30.80
- Pounds Out is net of purchased pounds

PANTRY FINANCIAL REVIEW

A review of the Pantry financials covering the period January 1, 2023 to December 31, 2023 was conducted by Ubelhart, Rogstad & Associates, P.C. For a copy of their report, please contact treasurer@dsfp.org.

2023 BOARD OF DIRECTORS



Board Members (effective year-end of 2023)

Malisa Haley, President
Tod Larson, Vice-President
Keith Reinke, Secretary
Barbara Labuskes, Treasurer
Richard Louis
Kristen Reed
Neha Jadhav
Garrett Wolf
Doris Girgis

Thank you to all of the Board Members who departed in 2023. We appreciate your service!

2023 STAFF



Top Row:

Karen Ergenbright, Executive Director
Robin Kinkead, Director of Operations
Karen Grant, Finance Manager
Suzanne Lyles, Self-Sufficiency Program Manager

Second Row:

Jen Taylor, Director of Marketing and Communications
Amy Hutto, Operations Manager
Andi Huppert, Operations Administrator
Juliye Wood, Distribution Manager

